

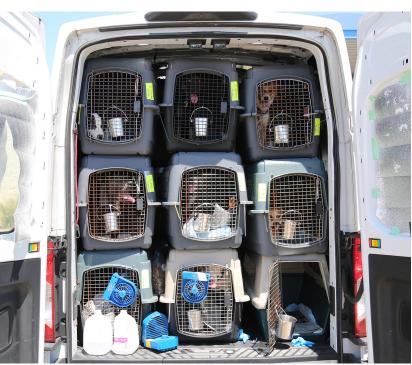


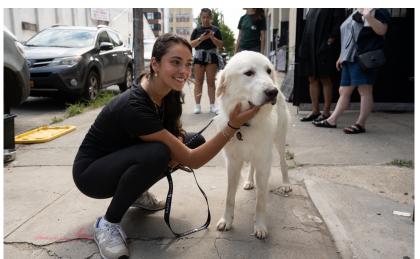
Increasing Behavior Adoptions through Foster-to-Adopt



#### Intro to Hearts & Bones Rescue

- ✓ Dual-based in Dallas/NYC
- ✓ Work with shelter partners in Dallas
- ✓ Run our own transport program between the two states
- ✓ Entirely foster-based in NYC









#### Foster-to-Adopt

- ✓ Launched in September 2022
- ✓ Adoptions down, length of stay up
- ✓ Dogs with behavior quirks starting to bounce between foster homes
- **✓** Burning fosters
- ✓ Dog's adoption chances decreasing with each new home as behavior spirals



Average Length of Stay in 2021

31 Days

Adoptions in 2021

976 Dogs

Average Length of Stay in 2022

Adoptions in 2022

43 Days

801 Dogs

APPLE PIE	335 Days	CHARLIE	197 Days
TUMBELINA	293 Days	PUMPERNICKEL	170 Days
QUEENIE GOLDSTEIN	261 Days	JOHNNY WEIR	245 Days
ARES	211 Days	LIZ PHAIR	175 Days
EURYDICE	230 Days	JESSE DIGGINS	205 Days









# Meet Apple Pie





#### **Building the program**



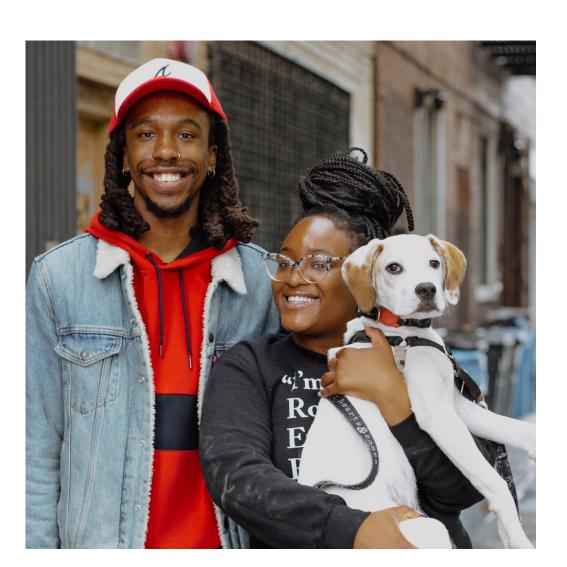
- ✓ Piloting foster-to-adopt with our longer stays or more challenging dogs
- ✓ Over and over, the extra time to bond with the dog led to an adoption



#### **Building the program**







#### Program fundamentals:

- ✓ Start with one week trial
- ✓ Offer extensions on case-by-case basis
  - Looking at behavior, compatibility, and foster numbers
- ✓ Expedited initial meeting (within 1-2 days) if requested
- ✓ No fee required unless they decide to commit to adoption
- ✓ Behavior support
  - Session with a partner trainer for extreme cases
- ✓ Medical support

#### **Building the program**



#### The Results:

- √ No surprises people were falling in love with their dog!
- ✓ Gives a chance to adopters who aren't a traditional match, but who are willing to try the training
- ✓ Provide more hands-on behavior support
- ✓ Give both our rescue and our adopters peace of mind in the placement
- ✓ Many of our FTAs have become repeat fosters
- ✓ If FTAs pass on adoption, they become invested in finding their dog a home







## Meet Quavo





In 2023, we had **S** behavioral foster-to-adopts





60

successful adoptions

who passed on adoption

15 stayed on as the dog's foster

return that was due to the adopter's life situation, and not the dog

#### **Current Process**



### Our program developed slowly over time Constantly learning and adjusting!

#### We now offer:

- ✓ Extremely thorough behavior disclosures
- ✓ Video of the behavior if appropriate
- ✓ Foster-to-Adopt Meetings
- ✓ Dedicated foster-to-adopt coordinator
- √ Training Plan
- ✓ All FTAs are offered Training Session or





Behavior FTAs have a much lower return rate than other dogs

Outside of the one life change return, we have had zero returns on our behavior FTAs

knock on wood!



### Why does this work 🖁

- ✓ Number one reason cited: informed decision about the realities of living with and supporting their dog
- ✓ Deeper bond with the dog through the training process
- ✓ Really feel like they can "save" the dog or that the dog needs them
- ✓ Create a bond with our team and feel like they've played a real part in our mission

